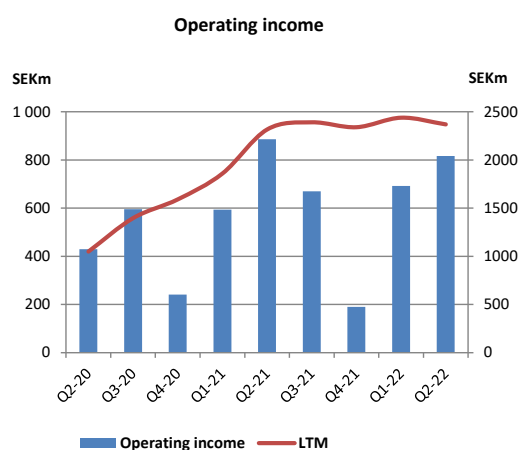
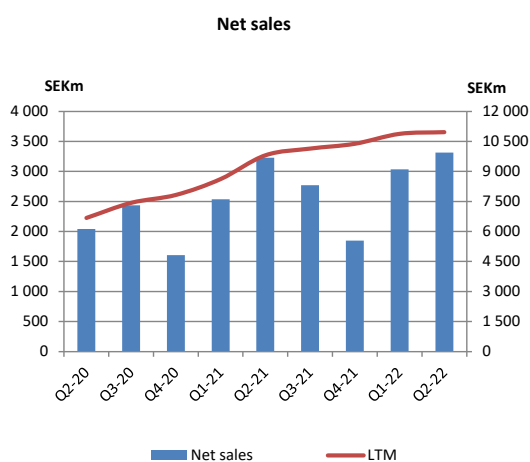


# Thule Group

## Interim report, second quarter, April-June 2022

- **Net sales** for the quarter amounted to SEK 3,314m (3,229), corresponding to an increase of 2.6 percent. Adjusted for exchange rate fluctuations, sales declined 3.4 percent.
- **Operating income** amounted to SEK 817m (886), corresponding to a margin of 24.7 percent (27.4).
- **Net income** amounted to SEK 626m (672).
- **Cash flow from operating activities** totaled SEK 489m (867).
- **Earnings per share before dilution** amounted to SEK 5.99 (6.43).
- **New long-term targets** were presented at the capital markets day held on May 11. The sales target was raised to SEK 20 billion for 2030 (previously SEK 16 billion). The EBIT margin target of >20 percent and the dividend level of >75 percent of net profit as well as the Group's ambitious sustainability goals remain unchanged.
- **Growth plans in two new product areas** were also presented at the capital markets day. In 2023, Thule products will be launched in the market segments of car seats and dog transport products. These two product areas will be reported together with other products in the product category currently called *Active with Kids* and that will be renamed *Juvenile & Pet Products* going forward.

	Apr-Jun 2022	Apr-Jun 2021	%	Jan-Jun 2022	Jan-Jun 2021	%	Full-year 2021
Net sales, SEKm	3 314	3 229	+2.6	6 348	5 768	+10.1	10 386
Operating income (EBIT), SEKm	817	886	-7.8	1 509	1 480	+2.0	2 340
Net income, SEKm	626	672	-6.8	1 153	1 119	+3.0	1 790
Earnings per share, SEK	5.99	6.43	-6.8	11.03	10.71	+3.0	17.12
Cash flow from operating activities, SEKm	489	867	-43.6	-37	939	-103.9	1 128



## CEO's statement

### Continued good growth with high margins

The second quarter was the largest in the company's history, despite the dramatic challenges in the business environment throughout spring 2022. Thanks to our efforts to introduce price increases and efficiency measures, we could successfully offset the effects of more expensive raw materials, higher freight prices and unfavorable exchange rates. We therefore managed to keep our gross margin of 42.2 percent (42.2) for the quarter.

The impact of Russia's invasion of Ukraine, continued challenges in global supply chains and drastic price increases continue to affect operations.

During the quarter, sales increased 3 percent (but decreased 3 percent after currency adjustment) compared with the second quarter previous year.

We maintained a high EBIT-margin of 24.7 percent in the quarter, which is above what we historically have reported during the second quarters. Compared with the exceptionally strong second quarter 2021 we reported a currency-adjusted decline of 2.2 percentage points. Operating expenses increased primarily due to the significant investments in product development, related to both our current and new product categories, as well as costs for managing higher inventories.

### Stability in Region Europe & RoW

During the second quarter, sales in the region decreased 4.5 percent after currency adjustment, compared with the exceptionally strong second quarter 2021.

Sales of bike-related products decreased compared with the historically strong second quarter last year. This held for bike carriers in the Sport&Cargo Carriers and RV Products categories, as well as bike trailers and child bike seats in the Juvenile & Pet Products category.

Other categories performed well, with a particularly positive trend in the Packs, Bags & Luggage category.

The UK had notably weaker sales during the quarter. This is also the market, out of our larger markets, with the lowest growth compared with before the pandemic. The Nordic markets also had a weaker quarter compared with the previous year. But compared with 2019, performance in the Nordics are overall very positive.

### Strong local currency drove growth in Region Americas

Currency-adjusted sales in the region during the second quarter were in line with the previous year. However, strong local currencies increased reported sales in the quarter 15 percent.

In this region too, we noted lower sales in bike-related products compared with the exceptionally strong quarter last year. Geographically, the Canadian market was the strongest, while we noted decreased sales in Brazil.

### Improved delivery capacity

Increased demand and successful product launches have organically grown Thule to a level much higher than before the pandemic. As previously communicated, we have carried out several measures to meet the significantly higher levels of demand with high delivery performance.

This includes significant investments in several of our assembly plants. Both to increase the level of automation and to increase production capacity. We have also decided to increase inventory levels until we see stabilization in global supply chains. This way, we can ensure our continued ability to manage significantly longer lead times. The inventory build-up consists of components and high-volume products.

### Short-term challenges in uncertain markets, but positive long-term trends and exciting new product areas

Given the generally prevailing uncertainty in the near future, when comparing with the strong second half year, it is pleasing to note that the strong underlying market trends continue. The trend among consumers to seek to live active lives close to home remains stable and positive. In addition, we will in 2023 embark a journey of growth in another two very attractive product areas, car seats and dog transport products.

We are looking forward to an exciting autumn when we will be showcasing a record number of new products in all of product categories to our retailers around the world, before the broader consumer launch and in-store sales start in the spring 2023.



Magnus Welanders,  
CEO and President

# Financial overview

## Trend for the second quarter

### Net sales

In the second quarter of 2022, net sales amounted to SEK 3,314m (3,229), representing an increase of 2.6 percent. Adjusted for exchange rate fluctuations, net sales for the Group decreased 3.4 percent.

In Region Europe & RoW, net sales totaled SEK 2,412m (2,446), down 1.4 percent, and 4.5 percent after currency adjustment. Net sales in Region Americas amounted to SEK 902m (783), up 15.2 percent. After currency adjustment, this is the same level compared with the second quarter of 2021.

	Apr-Jun	Jan-Jun
Change in net sales	2022	2022
Changes in exchange rates	6.0%	6.1%
Structural changes	0.0%	0.0%
Organic growth	-3.4%	4.0%
<b>Total</b>	<b>2.6%</b>	<b>10.1%</b>

### Gross income

Gross income for the quarter totaled SEK 1,400m (1,364), corresponding to a gross margin of 42.2 percent (42.2). After currency adjustment, the margin improved 0.5 percentage points. The price increases passed on to customers offset higher costs for raw materials and higher freight prices.

### Operating income

Operating income amounted to SEK 817m (886), corresponding to an operating margin of 24.7 percent (27.4). The operating margin after currency adjustment was 2.2 percentage points down on the previous year. The cost increases consisted primarily of increased development costs and increased costs for managing higher inventory levels. Additionally, the second quarter last year was affected by a revenue recognized from release of the provision related to a Tepui Outdoors Inc. earn-out payment of SEK 15m.

	Apr-Jun	Jan-Jun
Change in operating margin		
Operating income 2022	817	1 509
Operating margin 2022	24.7%	23.8%
Operating income 2021	886	1 480
Operating margin 2021	27.4%	25.7%
Operating income 2021, currency adjusted	921	1 522
Operating margin 2021, currency adjusted	26.9%	24.9%
<b>Change in operating margin, currency adjusted</b>	<b>-2.2%</b>	<b>-1.1%</b>

### Net financial items

Net financial items for the quarter amounted to an expense of SEK 11m (expense: 6). Exchange rate differences on loans and cash and cash equivalents amounted to SEK 3m (2). The interest expense for borrowings was SEK 13m (expense: 8). Increased use of the credit facility and growing interest rates account for the change in interest expense.

### Net income for the period

In the second quarter, net income was SEK 626m, corresponding to earnings per share of SEK 5.99 before dilution and SEK 5.95 after dilution. For the year-earlier period, net income totaled SEK 672m, corresponding to earnings per share of SEK 6.43 before dilution and SEK 6.37 after dilution.

### Trend for the first six months

#### Net sales

In the first half of 2022, net sales amounted to SEK 6,348m (5,768), representing an increase of 10.1 percent. Adjusted for exchange rate fluctuations, net sales for the Group increased 4.0 percent.

In Region Europe & RoW, net sales totaled SEK 4,570m (4,363), up 4.7 percent, and 1.3 percent after currency adjustment. Net sales in Region Americas amounted to SEK 1,778m (1,405), up 26.6 percent and 11.4 percent after currency adjustment compared with the first half of 2021.

#### Gross income

Gross income amounted to SEK 2,615m (2,413) in the period, corresponding to a gross margin of 41.2 percent (41.8). After currency adjustment, the margin improved 0.1 percentage points. The price increases passed on to customers offset higher costs for materials and shipping.

#### Operating income

Operating income amounted to SEK 1,509m (1,480), corresponding to an operating margin of 23.8 percent (25.7). The operating margin after currency adjustment was 1.1 percentage points down on the previous year. The cost increases consisted primarily of increased development costs and increased costs for managing higher inventory levels.

#### Net financial items

In the first half of the year, net financial items amounted to an expense of SEK 21m (expense: 15). Exchange rate differences on loans and cash and cash equivalents amounted to SEK 4m (0). The interest expense for borrowings was SEK 25m (expense: 15). Increased use of the credit facility and growing interest rates account for the change in interest expense.

#### Taxes

The effective tax rate for the January–June 2022 period was 22.5 percent. The effective tax rate for the corresponding period in 2021 amounted to 23.6 percent. No significant events occurred during the year that could affect the Group's effective tax rate.

### Net income for the period

For the first six months, net income was SEK 1,153m, corresponding to earnings per share of SEK 11.03 before dilution and SEK 10.94 after dilution. For the year-earlier period, net income totaled SEK 1,119m, corresponding to earnings per share of SEK 10.71 before dilution and SEK 10.62 after dilution.

### Cash flow

Cash flow from operating activities for the quarter was SEK 489m (867). Cash flow from operating activities was an outflow SEK 37m (inflow: 939) for the first half of the year. To meet growing demand and to minimize supply disruptions due to component shortages, long lead times, etc., inventory has been built up, which has increased working capital during the first half of the year. Investments in fixed assets amounted net to SEK 261m (238). A further SEK 980m of the company's credit facility was utilized during the period.

### Financial position

As of June 30, 2022, the Group's equity amounted to SEK 6,165m (4,963). During the quarter, equity was affected by the dividend of SEK 1,359m resolved on by the AGM, of which SEK 680m has been distributed. The equity ratio amounted to 50.3 percent (52.6).

Net debt was SEK 2,562m (909) on June 30, 2022. Total long-term borrowing amounted to SEK 2,585m (1,204), and comprised loans from credit institutions of SEK 2,419m (1,064), gross, long-term lease liabilities of SEK 167m (133), capitalized financing costs of SEK 2m (5) and the long-term portion of financial derivatives of SEK 1m (12). Total current financial liabilities amounted to SEK 127m (60) and comprised the short-term portion of loans from credit institutions, financial derivatives and lease liabilities.

SEKm	Jun 30 2022	Jun 30 2021	Dec 31 2021
Long-term loans, gross	2 586	1 197	1 556
Financial derivative liability, long-term	1	12	7
Short-term loans, gross	99	53	66
Financial derivative liability, short-term	29	7	14
Overdraft facilities	0	0	0
Capitalized financing costs	-2	-5	-4
Accrued interest	0	0	1
<b>Gross debt</b>	<b>2 713</b>	<b>1 264</b>	<b>1 640</b>
Financial derivative asset	-29	-30	-24
Cash and cash equivalents	-122	-326	-149
<b>Net debt</b>	<b>2 562</b>	<b>909</b>	<b>1 467</b>

As of June 30, 2022, goodwill totaled SEK 4,808m (4,392). The increase was attributable entirely to currency effects.

As of June 30, 2022, inventories amounted to SEK 3,148m (1,267). Inventory has been accumulated during the period to avoid disruptions in logistics and by that efficiently meet higher demand. Compared with the same point in time in 2021, inventory was impacted by currency effects amounting to SEK 109m.

As of June 30, 2022, deferred tax receivables amounted to SEK 348m (350), of which SEK 123m (157) pertained to deferred tax attributable to capitalized loss carry forwards.

## Other information

### Financial targets and new product areas

New long-term targets were presented at the capital markets day held on May 11. The sales target was raised to SEK 20 billion for 2030 (previously SEK 16 billion). The EBIT margin target of >20 percent and the dividend level of >75 percent of net profit as well as the Group's ambitious sustainability goals remain unchanged.

Growth plans in two new product areas were also presented at the capital markets day. In 2023, Thule products will be launched in the market segments of car seats and dog transport products. These two product areas will be reported together with other products in the product category currently called Active with Kids and that will be renamed Juvenile & Pet Products going forward.

### Seasonal variations

Thule Group's sales and operating income are during a normal year partially affected by seasonal variations. During the first quarter, sales in the Sport&Cargo Carriers category (roof boxes, ski racks, etc.) are affected by winter conditions. The second and third quarters are primarily impacted by how early the spring and summer arrive. In the fourth quarter, seasonal variations are primarily attributable to sales of winter-related products (roof boxes, ski racks, snow sport backpacks, etc.) and sales of products in the bag category prior to major holidays. Thule Group has adapted its production processes and supply chain in response to these variations.

### Employees

The average number of employees was 3,497 (3,240).

### Thule Group's share

The shares of Thule Group AB are listed on the Nasdaq Stockholm Large Cap list. As of June 30, 2022, the total number of shares in issue was 104,562,436.

### Dividend

The Annual General Meeting on April 26 resolved to distribute a dividend of SEK 13.00 per share and that the dividend be distributed in two installments for a better adaptation to the Group's cash flow profile. The total resolved dividend amounted to SEK 1,359m. The record date for the first dividend payment totaling SEK 6.50 per share was April 28, 2022. October 6, 2022, was set as the record date for the second payment of SEK 6.50 per share.

### Shareholders

As of June 30, 2022, Thule Group AB had 27,980 known shareholders. As of this date, the largest shareholders were AMF Försäkringar & Fonder (13.0 percent of the share ownership), SEB Fonder (4.2 percent of the share ownership), Didner & Gerge Fonder (3.9 percent of the share ownership) and Swedbank Robur Fonder (3.9 percent of the share ownership).

Please refer to [www.thulegroup.com](http://www.thulegroup.com) for further information.

### Parent Company

Thule Group AB's principal activity pertains to head office functions such as Group-wide management and administration. The comments below refer to the period January 1–June 30, 2022. The Parent Company invoices its costs to Group companies. The Parent Company reported a net loss of SEK 16m (loss: 17). Cash and cash equivalents and current investments amounted to SEK 0m (0). Long-term liabilities to credit institutions totaled SEK 2,417m (1,059).

The Parent Company's financial position is dependent on the financial position and development of its subsidiaries. The Parent Company is therefore indirectly impacted by the risks described in Note 4, Risks and uncertainties.

## Sales trend by region

SEKm	Apr-Jun		Change		Jan-Jun		Change	
	2022	2021	Rep.	Adj. <sup>1</sup>	2022	2021	Rep.	Adj. <sup>1</sup>
Net sales	3 314	3 229	2.6%	-3.4%	6 348	5 768	10.1%	4.0%
- Region Europe & ROW	2 412	2 446	-1.4%	-4.5%	4 570	4 363	4.7%	1.3%
- Region Americas	902	783	15.2%	-0.3%	1 778	1 405	26.6%	11.4%

<sup>1</sup> Adjusted for changes in exchange rates

### Region Europe & RoW

During the second quarter, sales in the region decreased 4.5 percent after currency adjustment, compared with an exceptionally strong second quarter in the previous year.

In Sport&Cargo Carriers, roof boxes and towbar boxes for transportation were the strongest category, with a strong interest in staycation. Bike carriers for cars decreased in sales compared with the exceptionally strong second quarter in 2021.

In the Juvenile & Pet Products (as the category is now called), strollers grew, while bike trailers and child bike seats recorded reduced sales compared with the exceptionally strong second quarter in 2021. A return to a more normal commuting pattern on public transportation is a contributing factor to the reduced demand from parents commuting with their children by bike. Most of the products, for which sales declined, were low price-point products, such as child bike seats and the more basic models of bike trailers.

Increased commuting to workplaces, schools and universities made computer backpacks the fastest-growing category in Packs, Bags & Luggage, though larger duffel and carry-on bags for travel also grew significantly during the quarter.

Within RV Products, growth was strongest at the retailer level since the major RV manufacturers continue to experience problems with access to chassis for their RV manufacturing.

The markets that grew most during the quarter were Germany and France, while the UK had a significantly weaker quarter. In the southern hemisphere, we posted very good growth in the Asian markets.

### Region Americas

Currency-adjusted sales in the region were in line with the exceptionally strong second quarter last year.

Packs, Bags & Luggage, which is a significantly larger category in this region, performed very well this quarter, much like in Region Europe & RoW.

Same as in Sport&Cargo within Region Europe & RoW, roof boxes performed best within the category, while bike carriers recorded reduced sales during the quarter.

Juvenile & Pet Products had a weaker quarter compared with the exceptionally strong second quarter of 2021. Bike trailers and child bike seats are primarily only used on weekends and outdoor excursions in North America, more so than in Europe, and these items did not record the same strong demand as in the previous spring. Jogging strollers also had decreased sales compared with the strong comparison period.

The RV Products category is a niche in this region and its rapid growth continued.

Canada was, once again, the market that performed the best in the region.

## Assurance

The Board of Directors and the President provide their assurance that this interim report provides a fair and accurate view of the Group's and the Parent Company's operations, financial position and earnings, and describes the material risks and uncertainties faced by the Parent Company and other companies in the Group.

July 21, 2022

Hans Eckerström  
Chairman of the Board

Mattias Ankarberg  
Board member

Sarah McPhee  
Board member

Heléne Mellquist  
Board member

Therese Reuterswärd  
Board member

Johan Westman  
Board member

Helene Willberg  
Board member

Magnus Welander  
CEO

### **Review report**

This report has not been reviewed by the company's auditor.



## Selected key events



**Two new product areas were introduced at the capital markets day on May 11** – At the capital markets day we presented our ambitions for our two new product areas: car seats and dog transport products for cars and bikes. The first products in these market segments will be launched for customers in 2023 and the portfolio will be expanded during the coming years.



**New accessories for four stroller models** – The compact stroller Thule Shine was launched in stores at the end of the second quarter. In connection with the launch of our fourth stroller model, an offering of new, practical accessories for all four models was also launched in new trendy colors.

# Financial statements

(Unless otherwise stated, all amounts are in SEK m)

## Consolidated Income Statement

	Note	Apr - Jun		Jan - Jun		Full-year	
		2022	2021	2022	2021	LTM	2021
Net sales	2	3 314	3 229	6 348	5 768	10 966	10 386
Cost of goods sold		-1 914	-1 866	-3 733	-3 355	-6 605	-6 226
<b>Gross income</b>		<b>1 400</b>	<b>1 364</b>	<b>2 615</b>	<b>2 413</b>	<b>4 361</b>	<b>4 160</b>
Other operating revenue		-	15	-	15	-	15
Selling expenses		-487	-409	-916	-775	-1 622	-1 481
Administrative expenses		-96	-84	-190	-174	-370	-354
<b>Operating income</b>	2	<b>817</b>	<b>886</b>	<b>1 509</b>	<b>1 480</b>	<b>2 369</b>	<b>2 340</b>
Net interest expense/income		-11	-6	-21	-15	-43	-37
<b>Income before taxes</b>		<b>806</b>	<b>881</b>	<b>1 488</b>	<b>1 465</b>	<b>2 326</b>	<b>2 303</b>
Taxes		-180	-208	-335	-346	-502	-513
<b>Net income</b>		<b>626</b>	<b>672</b>	<b>1 153</b>	<b>1 119</b>	<b>1 824</b>	<b>1 790</b>
Net income pertaining to:							
Shareholders of Parent Company		626	672	1 153	1 119	1 824	1 790
<b>Net income</b>		<b>626</b>	<b>672</b>	<b>1 153</b>	<b>1 119</b>	<b>1 824</b>	<b>1 790</b>
Earnings per share, SEK before dilution							
		5.99	6.43	11.03	10.71		17.12
Earnings per share, SEK after dilution							
		5.95	6.37	10.94	10.62		16.95
Average number of shares (millions)							
		104.6	104.6	104.6	104.6		104.6

## Consolidated Statement of Comprehensive Income

	Apr - Jun		Jan - Jun		Full-year		
	2022	2021	2022	2021	LTM	2021	
Net income	626	672	1 153	1 119	1 824	1 790	
<b>Items that have been carried over or can be carried over to net income</b>							
Foreign currency translation	441	-101	552	205	785	437	
Cash flow hedges	-4	8	1	-11	-1	-14	
Net investment hedge	-32	32	-41	12	-72	-20	
Tax on components in other comprehensive income	-3	-8	-4	-5	-1	-2	
<b>Items that cannot be carried over to net income</b>							
Revaluation of defined-benefit pension plans	46	11	60	13	36	-11	
Tax pertaining to items that cannot be carried over to net income	-10	-2	-12	-3	-8	2	
<b>Other comprehensive income</b>	<b>439</b>	<b>-60</b>	<b>556</b>	<b>211</b>	<b>739</b>	<b>394</b>	
<b>Total comprehensive income</b>	<b>1 066</b>	<b>613</b>	<b>1 709</b>	<b>1 330</b>	<b>2 562</b>	<b>2 183</b>	
Total comprehensive income pertaining to:							
Shareholders of Parent Company	1 066	613	1 709	1 330	2 562	2 183	
<b>Total comprehensive income</b>	<b>1 066</b>	<b>613</b>	<b>1 709</b>	<b>1 330</b>	<b>2 562</b>	<b>2 183</b>	

## Consolidated Balance Sheet

	Jun 30 2022	Jun 30 2021	Dec 31 2021
<b>Assets</b>			
Intangible assets	4 845	4 432	4 556
Tangible assets	1 797	1 233	1 479
Long-term receivables	8	4	8
Deferred tax receivables	348	350	326
<b>Total fixed assets</b>	<b>6 999</b>	<b>6 019</b>	<b>6 369</b>
Inventories	3 148	1 267	2 510
Tax receivables	12	10	6
Accounts receivable	1 734	1 583	872
Prepaid expenses and accrued income	100	69	81
Other receivables	151	165	205
Cash and cash equivalents	122	326	149
<b>Total current assets</b>	<b>5 265</b>	<b>3 420</b>	<b>3 823</b>
<b>Total assets</b>	<b>12 264</b>	<b>9 439</b>	<b>10 192</b>
<b>Equity and liabilities</b>			
<b>Equity</b>	<b>6 165</b>	<b>4 963</b>	<b>5 815</b>
Long-term interest-bearing liabilities	2 585	1 204	1 559
Provision for pensions	202	223	244
Deferred income tax liabilities	374	296	370
<b>Total long-term liabilities</b>	<b>3 162</b>	<b>1 723</b>	<b>2 174</b>
Short-term interest-bearing liabilities	127	60	80
Accounts payable	967	1 001	1 057
Tax liabilities	252	343	165
Other liabilities	752	483	92
Accrued expenses and deferred income	747	772	716
Provisions	92	94	94
<b>Total short-term liabilities</b>	<b>2 937</b>	<b>2 753</b>	<b>2 203</b>
<b>Total liabilities</b>	<b>6 099</b>	<b>4 476</b>	<b>4 377</b>
<b>Total equity and liabilities</b>	<b>12 264</b>	<b>9 439</b>	<b>10 192</b>

## Consolidated Statement of Changes in Equity

	Jan - Jun		Full-year
	2022	2021	2021
Opening balance, January 1	5 815	5 253	5 253
Net income	1 153	1 119	1 790
Other comprehensive income	556	211	394
<b>Total comprehensive income</b>	<b>1 709</b>	<b>1 330</b>	<b>2 183</b>
Transactions with the Group's owners:			
Dividend	-1 359	-1 621	-1 621
Warrants	-	-	-1
<b>Closing balance</b>	<b>6 165</b>	<b>4 963</b>	<b>5 815</b>

## Consolidated Statement of Cash Flow

	Apr - Jun		Jan - Jun	
	2022	2021	2022	2021
Income before taxes	806	881	1 488	1 465
Adjustments for items not included in cash flow	39	31	100	85
Paid income taxes	-186	-108	-269	-173
<b>Cash flow from operating activities prior to changes in working capital</b>	<b>660</b>	<b>804</b>	<b>1 320</b>	<b>1 377</b>
<b>Cash flow from changes in working capital</b>				
Increase(-)/Decrease (+) in inventories	6	-39	-463	-173
Increase(-)/Decrease (+) in receivables	105	-163	-733	-813
Increase(+)/Decrease (-) in liabilities	-282	264	-160	548
<b>Cash flow from operating activities</b>	<b>489</b>	<b>867</b>	<b>-37</b>	<b>939</b>
<b>Investing activities</b>				
Acquisition/divestment of tangible/intangible assets	-113	-182	-261	-238
<b>Cash flow from investing activities</b>	<b>-113</b>	<b>-182</b>	<b>-261</b>	<b>-238</b>
<b>Financing activities</b>				
Dividend	-680	-1 202	-680	-1 202
Debt repaid/new loans	60	134	941	118
<b>Cash flow from financing activities</b>	<b>-620</b>	<b>-1 069</b>	<b>262</b>	<b>-1 084</b>
Net cash flow	-244	-384	-36	-383
Cash and cash equivalents at beginning of period	361	708	149	706
Effect of exchange rates on cash and cash equivalents	5	2	9	3
<b>Cash and cash equivalents at end of period</b>	<b>122</b>	<b>326</b>	<b>122</b>	<b>326</b>

## Condensed Parent Company Income Statement

	Apr - Jun		Jan - Jun		Full-year
	2022	2021	2022	2021	2021
Other operating revenue	5	4	11	9	18
Administrative expenses	-13	-12	-27	-29	-57
<b>Operating income</b>	<b>-7</b>	<b>-7</b>	<b>-16</b>	<b>-20</b>	<b>-39</b>
Result from Shares in Subsidiaries	0	0	0	0	900
Interest income- and expense	-3	-1	-5	-1	-3
<b>Income after financial items</b>	<b>-10</b>	<b>-8</b>	<b>-21</b>	<b>-21</b>	<b>858</b>
Appropriations	0	0	0	0	36
<b>Net income before taxes</b>	<b>-10</b>	<b>-8</b>	<b>-21</b>	<b>-21</b>	<b>894</b>
Taxes	2	1	5	4	1
<b>Net income</b>	<b>-8</b>	<b>-7</b>	<b>-16</b>	<b>-17</b>	<b>895</b>

## Condensed Parent Company Balance Sheet

	Jun 30	Jun 30	Dec 31
	2022	2021	2021
<b>Assets</b>			
Financial fixed assets	3 693	4 383	4 439
<b>Total fixed assets</b>	<b>3 693</b>	<b>4 383</b>	<b>4 439</b>
Receivables from group companies	1 351	0	536
Other current receivables	16	10	7
Cash and cash equivalents	0	0	0
<b>Total current assets</b>	<b>1 366</b>	<b>10</b>	<b>543</b>
<b>Total assets</b>	<b>5 059</b>	<b>4 393</b>	<b>4 982</b>
<b>Equity and liabilities</b>			
<b>Equity</b>	<b>1 090</b>	<b>1 554</b>	<b>2 466</b>
Other provisions	26	22	24
Liabilities to credit institutions	2 417	1 059	1 418
Liabilities to Group companies	0	368	368
<b>Total long-term liabilities</b>	<b>2 443</b>	<b>1 449</b>	<b>1 810</b>
Liabilities to Group companies	828	946	679
Other current liabilities	698	444	27
<b>Total short-term liabilities</b>	<b>1 526</b>	<b>1 390</b>	<b>706</b>
<b>Total equity and liabilities</b>	<b>5 059</b>	<b>4 393</b>	<b>4 982</b>

## Disclosures, accounting policies and risk factors

Disclosures in accordance with Paragraph 16A of IAS 34 *Interim Financial Reporting* can be found in the financial statements and the associated notes as well as in other sections of the interim report.

### Note 1 Accounting policies

This condensed consolidated interim report has been prepared in accordance with IAS 34, *Interim Financial Reporting*, and the applicable provisions of the Swedish Annual Accounts Act. The interim report for the Parent Company has been prepared in accordance with Chapter 9 of the Swedish Annual Accounts Act on interim financial reporting. The same accounting policies and calculation methods have been applied for the Group and Parent Company as in the most recent Annual Report. Revised standards that became effective in 2022 have had no material impact on the Group's earnings and financial position.

### Note 2 Operating segments and allocation of revenue

Thule Group comprises one segment. Though the Group has shared global processes for product development, purchasing, manufacture, logistics and marketing, its sales are managed in two regions, Region Europe & RoW and Region Americas. Internal monthly follow-up focuses on the Group as a whole, in addition to the geographic sales data, which is presented at other levels than Group level.

	Apr - Jun		Jan - Jun		Full-year	
	2022	2021	2022	2021	LTM	2021
<b>Net sales from external customers</b>	<b>3 314</b>	<b>3 229</b>	<b>6 348</b>	<b>5 768</b>	<b>10 966</b>	<b>10 386</b>
- Region Europe & ROW	2 412	2 446	4 570	4 363	7 646	7 440
- Region Americas	902	783	1 778	1 405	3 320	2 946
<b>EBITDA</b>	<b>865</b>	<b>924</b>	<b>1 603</b>	<b>1 552</b>	<b>2 544</b>	<b>2 493</b>
Depreciation/amortization on fixed assets	-48	-37	-94	-72	-175	-153
<b>EBIT/Operating income</b>	<b>817</b>	<b>886</b>	<b>1 509</b>	<b>1 480</b>	<b>2 369</b>	<b>2 340</b>
Net interest expense/income	-11	-6	-21	-15	-43	-37
Taxes	-180	-208	-335	-346	-502	-513
<b>Net income</b>	<b>626</b>	<b>672</b>	<b>1 153</b>	<b>1 119</b>	<b>1 824</b>	<b>1 790</b>

All revenue is recognized at one point in time.

### Note 3 Fair value of financial instruments

	Fair Value	
	Jun 30	Jun 30
	2022	2021
<b>Assets - Financial derivatives</b>		
Currency forward contracts	16	14
Currency swaps	2	8
Currency options	0	0
Interest rate swaps	11	9
<b>Total derivative assets</b>	<b>29</b>	<b>30</b>
<b>Liabilities - Financial derivatives</b>		
Currency forward contracts	-23	-4
Currency swaps	-6	-2
Currency options	0	0
Interest rate swaps	0	-13
<b>Total derivative liabilities</b>	<b>-30</b>	<b>-20</b>

The carrying amount is an approximation of the fair value for all financial assets and liabilities. The Group's long-term liabilities are subject to variable interest rates, which means that changes in the basic interest rate will not have a significant impact on the fair value of the liabilities. According to the company's assessment, neither have there been any changes in the credit margins that would significantly impact the fair value of the liabilities. The financial instruments measured at fair value in the balance sheet consist of derivatives held to hedge the Group's exposure to interest rates, currency rates and raw material prices. All derivatives belong to Level 2.

### Note 4 Risks and uncertainties

Thule Group is an international company and its operations may be affected by a number of risk factors in the form of industry and market-related risks, operational risks, sustainability risks and financial risks. For a more detailed description of the relevant risk factors, refer to Thule Group's Annual Report.

Specifically in relation to the coronavirus pandemic, there are risk factors associated with the decisions made by various countries and states to close down markets from a production or a sales perspective. Despite Thule Group's flexible production chain and sales in 140 different countries, with no individual dominating suppliers or customers, it is difficult to assess this risk factor.

The current macroeconomic situation, rising inflation as well as geopolitical turmoil create uncertainty that makes it difficult to predict how demand will be affected.

## Key figures

	Apr - Jun		Jan - Jun		Full-year
	2022	2021	2022	2021	2021
Net sales, SEKm	3 314	3 229	6 348	5 768	10 386
Net sales growth, %	2.6%	58.1%	10.1%	52.3%	32.7%
Net sales growth, adjusted % <sup>1</sup>	-3.4%	68.5%	4.0%	62.8%	37.7%
Gross margin, %	42.2%	42.2%	41.2%	41.8%	40.1%
Operating income (EBIT), SEKm	817	886	1 509	1 480	2 340
Operating margin, %	24.7%	27.4%	23.8%	25.7%	22.5%
Earnings per share, SEK	5.99	6.43	11.03	10.71	17.12
Equity ratio, %	50.3%	52.6%	50.3%	52.6%	57.1%
Leverage ratio	1.0	0.4	1.0	0.4	0.6

<sup>1</sup> Adjusted for changes in exchange rates

## Alternative performance measures and other financial definitions

Alternative performance measures are used to describe the underlying development of operations and to enhance comparability between periods. These are not defined under IFRS but correspond to the methods applied by Group management and the Board of Directors to measure the company's financial performance. These performance measures should not be viewed as a substitute for financial information presented in accordance with IFRS but rather as a complement. Refer to definitions of alternative performance measures, including calculation tables and other financial definitions below.

### Gross margin

Gross income as a percentage of net sales.

### Gross income

Net sales less cost of goods sold.

### CAGR (Compounded Annual Growth Rate)

Measures of the growth rate achieved over a certain period time period if that growth rate was the same each years during the given time period (expressed as a percentage).

### EBIT - margin/Operating margin

EBIT as a percentage of net sales.

Operating income as a percentage of net sales.

### EBIT – Operating income

Income before net financial items and taxes.

### EBITDA – Operating income before depreciation/amortization and impairment

Income before net financial items, taxes, depreciation/amortization and impairment of tangible and intangible assets.

### Organic growth, currency adjusted

Net sales growth adjusted for structural changes and currency effects.

Organic growth excludes the effects of structural changes in the Group's structure and exchange rates, which enables the comparison of net sales over time without the influence of, for example, acquisitions.

### Net sales growth, currency adjusted

Net sales growth adjusted for currency effects.

### Net debt

Gross debt less cash and cash equivalents. Gross debt is the total of long- and shortterm borrowing, derivative instruments, capitalized transaction costs and accrued interest.

Net debt is a metric used for monitoring the debt trend and the scope of refinancing requirements. Since cash and cash equivalents can be used to repay debt at short notice, net debt is used instead of gross debt as a metric for total loan financing.

### LTM

Rolling 12-month.

### Earnings per share

Net income for the period divided by the average number of shares during the period.

### Leverage ratio

Net debt divided by EBITDA (LTM).

This APM is a debt ratio that indicates how many years it would take to repay the company's debt, provided that its net debt and EBITDA are constant, without factoring cash flows pertaining to interest, tax and investments.

### Equity ratio

Equity as a percentage of total assets.



## Calculation table alternative performance measures

	Apr - Jun		Jan-Jun	
	2022	2021	2022	2021
<b>Organic growth, currency-adjusted</b>				
Change in net sales, %	2.6	58.1	10.1	52.3
Exchange rate fluctuations, %	-6.0	10.4	-6.1	10.4
<b>Net sales, currency-adjusted growth, %</b>	<b>-3.4</b>	<b>68.5</b>	<b>4.0</b>	<b>62.8</b>
Structural changes, %	-	-	-	-
Organic growth, %	-3.4	68.5	4.0	62.8
<b>EBITDA</b>				
Operating income (EBIT), SEKm	817	886	1 509	1 480
Reversal of depreciation/amortization and impairment, SEKm	48	37	94	72
EBITDA, SEKm	865	924	1 603	1 552
<b>Net debt</b>				
Long-term interest-bearing liabilities, gross, SEKm	2 586	1 197	2 586	1 197
Derivative liabilities, long-term, SEKm	1	12	1	12
Short-term interest-bearing liabilities, SEKm	99	53	99	53
Derivative liabilities, short-term, SEKm	29	7	29	7
Capitalized financing costs, SEKm	-2	-5	-2	-5
Accrued interest, SEKm	0	0	0	0
Gross debt, SEKm	2 713	1 264	2 713	1 264
Derivative assets, SEKm	-29	-30	-29	-30
Cash and cash equivalents, SEKm	-122	-326	-122	-326
Net debt, SEKm	2 562	909	2 562	909
<b>Leverage ratio</b>				
Net debt, SEKm	2 562	909	2 562	909
Underlying EBITDA, SEKm	2 544	2 461	2 544	2 461
Leverage ratio	1.0	0.4	1.0	0.4
<b>Equity ratio</b>				
Equity, SEKm	6 165	4 963	6 165	4 963
Total assets, SEKm	12 264	9 439	12 264	9 439
Equity ratio, %	50.3	52.6	50.3	52.6

## Financial calendar

Interim report July–September 2022  
Interim report October–December 2022

October 27, 2022  
February 10, 2023

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## About Thule Group

Thule Group is a global sports and outdoor company. We offer high-quality products with smart features and a sustainable design that make it easy for people across the globe to live an active life. Under the motto *Active Life, Simplified* — and with a focus on consumer-driven innovation and long-term sustainability — we develop, manufacture and market products within the product categories **Sport&Cargo Carriers** (roof racks, roof boxes and carriers for transporting cycling, water and winter sports equipment, and rooftop tents mounted on a car), **Juvenile & Pet Products** (strollers, bike trailers and child bike seats), **RV Products** (awnings, bike carriers and tents for RVs and caravans) and **Packs, Bags & Luggage** (e.g., hiking backpacks, luggage and camera bags).

Thule Group has about 3,300 employees at nine production facilities and 35 sales offices worldwide. The Group's products are sold in 140 markets and in 2021, sales amounted to SEK 10.4 billion. [www.thulegroup.com](http://www.thulegroup.com)



# Thule Group >>

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